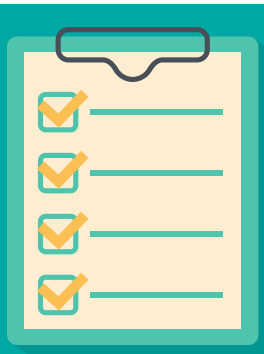
Arm yourself with insight with the Softchoice Data Center TechCheck

softchoice

Without clear insight into your environment, you don't have a good baseline from which to plan your data center transformation.

However, getting a full picture of your starting position is easier said than done.



Business Challenge

Competitive landscapes have become more intense, forcing innovation and changing traditional business models. More than 90% of CIO's surveyed are evaluating a hybrid cloud deployment to accelerate transformation. A key success factor in any hybrid IT strategy is to renovate your data center core. For senior IT decision makers, it's not a question of if, but when and how quickly you transform your data center to meet the needs of a rapidly changing business climate. In order to make an informed decision on how to transform your data center, you need to first understand what you have today.

How This Affects You

Shadow IT and distributed spending have reduced IT's visibility into the organization's physical, virtual and cloud assets. To compound the problem, the siloed nature of your organization can make it difficult to collect and consolidate the up-to-date information needed for you to establish a proper baseline from which to plan. The risk is that without the right information, you won't be able to make informed decisions. You may blow your budget on the wrong solution and ultimately set your organization back instead of propelling it forward.

Customer Success Story

Nearly 500 Data Center TechChecks completed in 2016.

"100% of Softchoice TechCheck clients stated that the process delivered insightful results and improved overall IT outcomes." – TechValidate Study

"Customers can save up to 260 hours of internal resources with Softchoice's assessment services." – TechValidate Study

"Softchoice engaged the right resources and was always there for any assistance we needed." – IT Project Manager, Medium Enterprise Energy & Utilities Company

77% of IT staff time and resources are spent on maintaining the legacy Datacenter environment.

*Source: "Delivering an Integrated Infrastructure for the Cloud," **IDC**.*

What if you could...

What if you could arm yourself with insight into the gap and establish a solid baseline to plan from?

Arm yourself with insight with the Softchoice Data Center TechCheck

If you are attempting to transform your data center but you...

- Lack insight into your current state
- Have too many options
- Lack resources with the time or skills to capitalize on technology trends

Then...

You need Softchoice's Data Center TechCheck, a free non-intrusive discovery session and analysis of your current state by in-market industry experts. You'll gain a consolidated report on your environment along with key recommendations delivered in workshop and report format by a Data Center Solution Architect.

What you'll gain...

- You'll collect the information you need to assess gaps, build a business case, and complete a return on investment (ROI) analysis
- You'll access the knowledge of 180+ technical data center resources to identify improvements and help set direction
- You'll avoid costly decisions to the business & gain confidence in your future direction

What is it?

Arm yourself with insight with the Softchoice Data Center TechCheck

Drawing on Softchoice's Data Center TechCheck, you'll gain a holistic and comprehensive view of your server and storage environment analyzed against best practices. You'll receive a diagnostic report on the results and best practice recommendations to meet your current and future business needs. Armed with this insight, you'll better understand your current infrastructure components' and better plan for enhanced application delivery.

Collect the right information to assess gaps

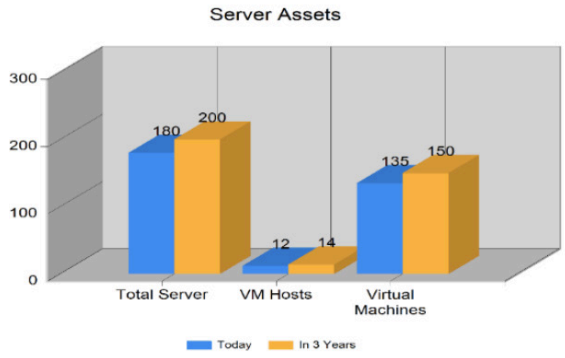
Using agentless tools, Softchoice gathers key metrics from your environment to help you align your technology investments with your business goals. To focus the assessment, you'll provide input based on your top business initiatives and perceived IT risks (such as upcoming projects and lease expirations).

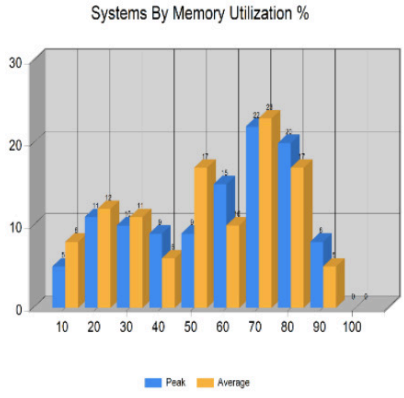
Identify improvements and set direction

Drawing on Softchoice's community of technical data center resources and best practices, you'll identify the most critical considerations before you move forward. Working with Softchoice, you'll quickly identify performance anomalies across server, storage, backup and data center software that are putting your business at risk.

Avoid costly decisions and gain confidence

A Softchoice Data Center Architect will guide you through the myriad of options and deliver a consolidated report with key findings in a simple-to-read format. You'll receive a recommendation based on recent technology advancements best suited for you based on your immediate priorities and future business needs. With the new knowledge and insight, you'll gain the confidence to ensure your next decisions set you up for future success.





Examples of collected and consolidated data based on server, storage and backup solutions currently in the environment.

Next Steps

Contact your Softchoice Account Manager to schedule an appointment with a Softchoice Data Center Architect.